

KEYUR ASHOKKUMAR PATEL

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DOB: 5TH October, 1985

Career Objective:-

To serve as an able Engineer to Develop, Enrich & Enhance my professional & personal skills to contribute the maximum share in the success of the organization.

Educational Qualification:-

| Course | Institute/school | Passed | Major Subject | University/ Board | Percentage /Grade |
|-----------------|-------------------------|------------|---------------|-------------------------|-------------------|
| B.E. Mechanical | ADIT, New V V Nagar | June -2007 | Mechanical | Sardar Patel University | 6.0 CPI |
| HSC | A-ONE school, Ahmedabad | March-2003 | Science | GSEB | 62.62 % |
| SSC | A-ONE school, Ahmedabad | March-2001 | General | GSEB | 88.71 % |

Organizational Experience: -

Having a 13 years' work experience in various department like production, purchase, vendor development, costing, project and system development with various industries like heavy machine manufacturing, textile, pharma machine manufacturing and engineering parts manufacturing industries.

Organization: - **VISION ENGG AND CASTING**

Designation" - PLANT HEAD

Duration - APRIL 2020 TO till date

Employee strength- 25+ employees

Company Profile: - Manufacturing of non-ferrous centrifugal casting and engineering parts from non-ferrous material manufacturing unit, established in year in 2017 and having a working in export and India local market.

Key Responsibilities Area

- Prepare operation schedule and assign shifts and duties to the staff
- Conduct recruitment process, post job advertisements, scrutinize job application, interview applicants, appoint and train employees
- Prepare budget and allot funds to all the departments
- Evaluate staff performance and provide necessary support to all the employees
- Provide material specifications and other requirements to the vendors and make payments upon delivery of materials
- Research about new machinery, purchase necessary equipment, conduct test and approve machinery for use
- Compile reports and calculate operational costs, profit and loss, and other overheads
- Update with the daily production planning, daily production reports to match with the production requirement and targets.
- Cost controlling and product costing
- Drive and contribute to all 'new product introduction' and 'design to cost' activities
- Co-ordination with the quality, purchase, design and planning department related to shortage of raw material, defect in case of material etc.

Organization:- **KARL MAYER INDIA PVT LTD**

Designation - Sr. Officer-Vendor Development

Duration - MAY 2014 to APRIL 2020 (6 years)

Employee strength- 125+ employees

Company Profile: - Karl Mayer India Pvt Ltd is German based MNC Company. Karl Mayer is textile machine manufacturing company, established in year in 1937 and having a worldwide presence. Karl Mayer has established their first manufacturing facility in the Month of May 2014 at Changodar, Ahmedabad.

Key Responsibilities Area

- New supplier selection & development for commodities viz. Casting, Forging, Machined parts, planning of procurement, Inventory control.
- Responsible for casting, Forging & machining component procurement. Developed & maintain the reliable suppliers for the above commodities.
- Collaborated with suppliers to monitor the performance and any reporting requirements.
- Developed strategic suppliers and negotiated contract agreements to reduce the number of vendors
- Reviewed supply chain and prepared cost structure for suppliers.
- Follow the continuous improvement process, Resulting directly reduce the cost of poor quality & improve the cost quality & delivery.
- Manage supply chain performance and report monthly performance results, identifying issues and recommending corrective action.
- Improving supplier capability to meet the business's needs & along with conducting supplier audits, Product & Process audits, Identify Non-Conformance & follow up action plan to prevent recurrence.
- Lead forecast and inventory planning meetings with other departments, reviewing recommended sales forecasts and inventory goals (emphasis on brand transitions, new product introduction, and promotions).
- Identify opportunities to reuse or recycle materials to minimize consumption of new materials, minimize waste, or to convert wastes to by-products.
- Knowledge of 7 QC, ISO, KAIZEN, SPC, Project tollgate process, Visual Management System.
- Working in SAP and ERP system.
- Ensure that new parts have all necessary supplier, commodity and cost data set up as per the defined transition policy to offer seamless transfer from/to 'Operational' supply chain, taking appropriate action across the business to ensure that professional Procurement ethic and practices are being maintained, and 'Business strategy and objectives' are not being compromised

Management

- An ability to handle the pressures arising from having to meet deadlines and targets.
- Able to evaluate complex situations and find solutions for them.
- Having a passion for delivering excellent customer service in a cost effective way.
- Ability to work in cross-functional teams.
- Willing to take personal responsibility for making things happen.

Key Result Area

- Successfully set up the manufacturing unit before the time limit
- Successfully dispatched all projected machineries on time with German Standard
- Successfully achieved quality and production deadlines
- Received positive feedbacks from sales and service team regarding Indian make machine
- Received appreciation from Top management and Indian service team for quick response
- Successfully implemented ERP system and process system as per ISO standard

Organization: - **CADMACH MACHINERY PVT LTD**
Designation - Exe Engineer –Vendor Development
Duration - OCT 2012 to MAY 2014
Employee strength- 500+ employees

Company Profile: - CADMACH is specializes in the manufacture of Pharmaceutical Tablet Compression Equipment, also popularly known as tablet presses. Having Unit at VATVA, Ahmedabad.

Key Responsibilities Area

- Responsible for purchase activity of with material and labor job parts for production
- Coordinate planning and production to achieve an every month target with effective cost.
- Responsible for new parts development which transfer from inside to outside.
- Responsible to make an every year audit with costing department.

Organization: - **McNally SAYAJI ENGINEERING LIMITED, BARODA**
Designation - Asst. Manager – Off Loading Department
Duration - FEB 2010 TO OCT 2012
Employee strength- 500+ employees

Company Profile: - McNally Sayaji Engineering Limited (MSEL), has been formed by the merger of the 60 year old Sayaji Iron & Engineering Co. Ltd., Baroda with the Products Division of McNally Bharat Engineering Company Limited having factories at Kumardhubi, Asansol and Bangalore. MSEL is one of the country's leading manufacturers of Crushing, Screening, Milling, Material Handling & other heavy equipment, serving the core sector industries.

Key Responsibilities Area

- Responsible for purchase activity of with material and labor job parts for production of roll crusher, hammer mill, Impactor.
- Also looking out heavy fabrication works also from outside vendors and bought parts likes gear box, motors, springs screen cloth etc. and all kind of steel.
- Responsible for steel and round bar purchase activity
- Responsible for import parts purchasing.
- Coordinate planning and production to achieve an every month target with effective cost.

Organization: - **WINDSOR MACHINES LTD, CHHATRAL G I D C ,AHMEDABAD MEHSANA HIGH WAY**
Designation" - Sr. Engineer
Duration - DEC 2007 TO JAN 2010
Department - **PRODUCTION**
Employee strength- 500+ employees

Company Profile: - Manufacturing of HYDRAULIC AND TOGGLE TYPE INJECTION MOULDING MACHINES FROM 80 TO 1300 TONS with microprocessor, open or close loop controls and also time tested series of electric contactor machines.

Key Responsibilities Area

- Manpower Planning shift wise & utilization in cell.
- Update with the daily production planning, daily production reports to match with the production requirement and targets.
- Achieving daily production targets.
- Rejection & rework Analysis.
- Maintenance follow-up with TPM steps.
- Inventory Control in cell.
- Co-ordination with the quality, purchase, design and planning department related to shortage of raw material, defect in case of material etc.
- Maintaining record of raw material, semi finishes and finishes products on the production floor.
- Maintaining the housekeeping, material storage yard at production assembly.

Key Skill and Competencies:-

- Strategic Sourcing
- Negotiation skill
- Supplier development
- Process Improvements
- Manpower Handling
- Team Management
- Decision Maker
- Good analytical skills

Computer Skill:-

- ERP(BAAN)
- ERP (ORACLE BASE)
- FACT ERP
- ERP Microsoft Navision
- M.S.Office
- AUTO CAD

Electives:-

- Ergonomics
- Fluid Power Control

Strength and Positive Point:-

- Group dynamics.
- Focused
- Dedication on work
- I have an ability to grasp new concepts quickly and clearly to apply my knowledge and experience for tackling tricky situations.
- I have the ability to work as a team player by sharing information , cooperating with others , positive speaking to create team-spirit , seek ideas and opinions of others by discussing them and resolving conflicts of team members to find solutions.

I hereby confirm that the above stated information is correct to the best of my knowledge.

Sign:- keyur