

# **CURRICULUM VITAE**

**Sumit Patel**

**E-mail:**sumitecengg@yahoo.com

E/201, Savvy Studioz,

**Cell No:** +91-9662234105

Nr. Savvy Swaraaj Phase 2,

+91-9712545222 (R)

Opp. Godrej Garden City,

Jagatpur.Ahmedabad-382470

Gujarat, India

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## **OBJECTIVE:**

Seeking a challenging career in the field of Electronics & Communication Engineering to be a part of a competitive and challenging environment. I wish to add value through my skill set and establish myself as an asset to the organization.

## **EXPERIENCE:**

- Currently working as a Sales Executive in Image Gravures, Chhatral
- 4 year as a Sales Executive in Shilp Gravures Ltd, Santej. (2016-2020)  
A Pioneer Leader in Electronics & Laser Engraving Cylinders in Flexible Packaging Industry.
- 4 Year as a Sales Engineer in A.T.E. Enterprises Pvt Ltd in Printing & Packaging Solution Department (2012-2016)
- We are Mfg. of Process Control Instrument like Static Charging/Discharging Bar, Ink Circulation System, Ink Cooling System, Stroboscopes, Register control System, Web Video System, Viscosity Meter.
- 4 Year as a Sales & Service Engg. In Unitech System, Ahmedabad. (2008-2012)
- Unitech System is basically Trader of Process control Instrument like Pressure Gauge, Temp. Gauge, D.P. Gauge, D.P., RH, Air Velocity Transmitter, Pressure Switch, D.P. Switch, Thermocouple, RTD, Temp. Sensor, Temp. Indicator, Pressure Transmitter, Flow Meter and Rota meter.

## **JOB PROFILE:**

- Find New Enquiry, Design the requirement Quote for same.
- Follow Up of Enquiry, finalize the Order & execute the Projects.
- Meeting with customer over the phone, E-mail or on site to assist in technical aspects of Business development.
- Attending in Trade shows, conferences & other marketing events.
- Confer with customers and engineers to assess equipment needs, and to determine system requirements
- Develop sales plans to introduce products in new markets
- Keep informed on industry news and trends, products, services, competitors, relevant information about legacy, existing, and emerging technologies, and the latest product-line developments.
- Research and identify potential customers for products
- Visit prospective buyers at commercial, industrial, or other establishments to show samples or catalogues, and to inform them about product pricing, availability, and advantages.

## **ACADEMIC RECORD:**

**BACHELOR OF ENGINEERING IN ELECTRONICS & COMMUNICATION**

**GOVERNMENT ENGINEERING COLLEGE, PATAN, GUJARAT.**

**HEMCHANDRACHARYA NORTH GUJARAT UNIVERSITY**

<b>University/ Board</b>	<b>Examination</b>	<b>Month and year of Passing</b>	<b>Percentage (%)</b>
H.N.G.U.,Patan	B.E. E.C.	June-2008	64.15%
G.S.H.E.B.,Gandhinagar	H.S.C.	March-2004	75.55%
G.S.E.B.,Gandhinagar	S.S.C.	March-2002	86.71%

### **IT SKILLS:**

- Fully competent with all aspects of Microsoft Office,
- Proficient Internet Research-Knowledge database
- Working on SAP (QM).

### **Professional Experience:**

- Ability to work as a part of group with co-ordination and Communication.
- Task to be carried out in accurate, methodical and organized manner.
- Always eager to learn new technical aspects and applied them in my practice.

### **INDUSTRIAL VISIT:**

- Sahjanand Laser Technology, Gandhinagar.
- Gujarat PolyAvx , Gandhinagar
- Doordarshan, Ahmadabad.

### **PROJECT INFORMATION:**

- Dual power supply(3<sup>rd</sup> semester)
- Object counter(5<sup>th</sup> semester)

**PERSONAL INFORMATION:**

**Name** : Patel Sumit Bhailalbhai.  
**Date of birth** : 18<sup>th</sup> DEC. 1986  
**Sex** : Male  
**Nationality** : Indian  
**Languages known** : English, Hindi, Gujarati  
**Marital Status** : Married  
**Hobby** : Reading, Playing Chess, Traveling.

**DECLARATION:**

I hereby declare that all the above mentioned information is true to the best of my knowledge.

**Your's faithfully,**

**Place:** Gujarat, India

Sumit B. Patel