



Atul Rameshchandra Sharma

Result-oriented Professional targeting assignments in Team Management, Product design & development, Vendor Development & Project Coordinating with various vendors & within an organization.

Location Preference: **Ahmedabaad**

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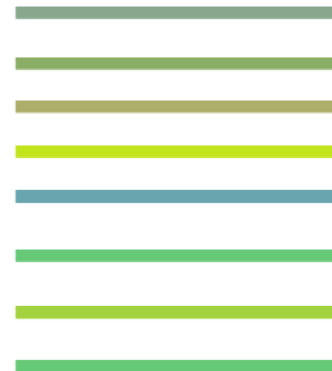
Key Impact Areas



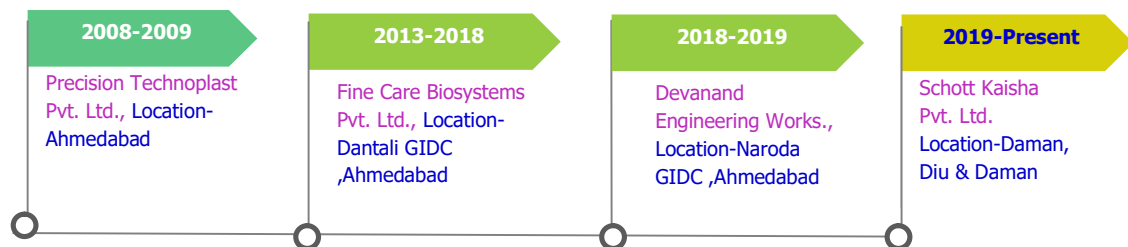
Product Design
Product parts Development
Mould Design
Vendor Development
Project Coordination
Price Negotiations-Mould development
Production Planning
Product Manufacturing Training

Key Skills

Researcher & Innovator
Technical aspect
Tool Maker
Leader
Collaborator & Communicator
Analytical
Planner
Team Builder



Career Timeline



Executive Profile

- ❖ Result-oriented Professional with nearly 07 years of experience in Product Design & Development, Vendor Development, Project Coordination & Production & Material Planning
- ❖ Product Knowledge of Laboratory Equipments and Mechatronics Products & Plastic Mold designing & manufacturing knowledge.
- ❖ Skilled in planning material and developing vendors for obtaining timely procurement of spares & equipment at cost-effective prices to ensure smooth execution of projects
- ❖ Proven capability to ensure timely projection completion working as project coordinator
- ❖ Proficient in negotiating with the suppliers to clarify contract, delivery, term of payment and other issues to optimize cost and delivery time and conditions
- ❖ Capability in coordinating with vendors and tool makers for availing things timely for timely project completion.
- ❖ Displayed competency in managing the entire responsibility of product design as per feasibility of manufacturing, developing vendors, price negotiation as per project budget, followed by training whole team for product assembly and quality checking, in order maintain product quality.
- ❖ Exhibits a strong and firm approach for sustaining / encouraging safe work environments, and possess capabilities to streamline operations

Education & Credentials

- ❖ Diploma-Tool & Die Making from Indo-German Tool Room, Ahmedabad in 2009; secured 65.15%
- ❖ BE. Mech. from Shri Ram College Of Engineering & Management, Gwalior, RGVP, Bhopal in 2012; secured 68 %

Major Projects

- ❖ Electronic Pipette- Product Design & development till production stage.
- ❖ Many Consumable-disposable laboratory equipment products-design and development till production,
- ❖ Filter placement project- Automation
- ❖ Planning for Machine and Die manufacturing of biscuit making.
- ❖ Plastic Molds- Design & Development of plastic parts & its hand & injection molds.

Professional Experience

Aug'19 – Present

Schott Kaisha Pvt. Ltd. , Daman.

Assistant Manager –Product & Packaging Development Department (Packaging for Glass Products)

May'18 – June'19

Devanand Engineering Works

As Project Coordinator & Planning Engineer, (Also associated as a working partner)

Jan'13 – Apr'18

Fine Care Biosystems Pvt. Ltd.

As Product Design & Development Engineer (Laboratory Equipment Products)

Key Result Areas:

- ❖ Designing new equipment, machines, components, products for manufacturing,
- ❖ Developing the Design for Product, developing its Prototypes, Inspecting & Assembly Prototypes & Properly ensure for the Perfect Product, Machine or Equipment
- ❖ Analysing & Calculating production schedules, Manpower utilization ,Time Schedule , and costs for the Project determining optimum worker and equipment efficiencies for the Project
- ❖ Arranging for the Manufacture of the Product, Machine ,Equipment to the Production Department to sell the Product
- ❖ Developing project information to determine functions and responsibilities of workers and work departments relating to Products, Machines Equipments.
- ❖ Organizing and managing project planning and the delivery of materials and equipment.
- ❖ Coordinate to the International & Local Suppliers & Manufacturer for Project relative Technical Aspect, Inspecting the parts to ensure optimum performance is maintained
- ❖ Vendor Development for the Product according to Applications, Making Purchase Order for Technical Concern & Follow-up for the Relative Order
- ❖ Developing specifications for Product Features, determining materials parts, manufacturing feasibility, Data for Resources Required in Manufacturing. etc.
- ❖ Arrange of Training for Manufacturing, Inspection, Assembly, Maintenance, etc for Product.
- ❖ Establishing standards and policies of product for assembly, quality control, testing, inspection and maintenance as per the engineering standards and safety regulations.
- ❖ Directing the maintenance of equipment, and coordinating the requirements for new designs.
- ❖ Problem Solving in the Existing Products with change in Design or development of New Parts with Optimum Costs Involved without compromising Quality.

Previous Experience

July'08 – June'09

M/s Precision Technoplast Pvt. Ltd., Location-Ahmedabad

As Trainee Engineer

Client: Banco Products India Ltd., KHS Machinery Private Limited.

IT Skills

- ❖ SolidWorks, Creo, AutoCAD, Microsoft Excel, Microsoft Word, Microsoft PowerPoint, FACT ERP.



Personal Details

Date of Birth: 03rd October 1989

Languages Known: English, Hindi and Gujarati

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